

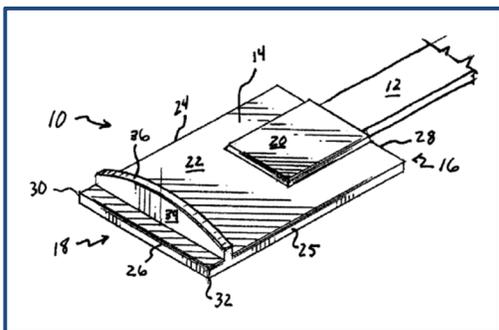
Patented Spatula for Cleaning Cylindrical Containers to Help Conserve High Cost Materials

United States Patent Number 7,603,740

*** Offer to License This Patent ***

The Opportunity: *This Novel Spatula is Worth Its Weight in Gold*

This offer is to license a United States patent and proven reference design to help product users recover remaining material in a circular container, such as paint can or other vessel. In commercial environments like automotive paint shops, adhesive based assembly facilities, semiconductor fabs, or even pharmaceutical companies, specialty chemicals can cost hundreds of dollars per quart. Even a single ounce adhering to the inside of a container wastes money. Moreover, many residual chemicals create additional waste handling and recycling challenges¹. The simple solution is to do a better and more efficient job cleaning containers, but until now it this was easier said than done.



This elegantly simple, yet clever invention addresses the need to recover expensive materials adhering to the sides and bottoms of circular containers such as cans. A container filled with paint, resin, adhesive compound, or other viscous liquid may appear empty, but can hold several ounces of material adhering to inside surfaces. For specialty chemicals costing several dollars per ounce (\$3+ per ounce is commonplace), throwing it all away isn't practical. Neither is waiting for containers to drain, given the high labor costs in today's commercial environments. This unique spatula solves the problem, and will pay for itself many times over.

The Market: *Customers Will Embrace This Valuable Product*

This compelling spatula patent offers the successful licensee an opportunity to deliver a better, money saving product to a waiting market. While traditional kitchen spatulas can remove some viscous material, most are designed with curved edges for curved kitchen bowls, not cylindrical cans. **Moreover, most consumer spatulas lack resistance to powerful solvents and reactive chemicals.** In sum, they fail to reach bottom edges, do not address the inside lip of a can, and may even melt or dissolve on first use. This patented design is ideal for commercial containers, may be sized for different standard container sizes, and made with materials compatible with an application's environmental conditions.



SofTouch®: Hardener Quart
Includes: 1
Quart of SofTouch®
Hardener

Code: ST2012Q
Price: \$340.00

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Example Specialty Chemical:
Automotive paint hardener
selling for \$10+ per ounce.

Background: *The Need to Conserve Expensive Paints, Chemicals, and Liquids*

Inventor Robert Goldsberry, an expert working in the high performance automotive specialty coatings industry, understands the high cost of his product. He invented and patented this novel spatula to save his customers money. It was an immediate hit; however, his vision for this invention extends to all types of industrial environments. **The successful licensee will be able to serve diverse markets using Bob's knowhow and patent.** Indeed, the performance of today's coatings and specialty chemicals like adhesives is no less than miraculous, but so are the costs. Demand for this patented new spatula promises to be strong; yet it is still a simple, high margin product that is easy to manufacture. The spatula offers users a customer value equation that guarantees instant savings. Robert Goldsberry invented the "better mouse trap" and a license to commercialize his invention can be yours today.

For More Information: *Call Today!*

AmiCOUR IP Group is pleased to offer a product demonstration, additional information on licensing terms, including marketing information and even ideas to help you test market this new product. Call Scott Bechtel, CLP by phone at (765) 807-2480 or send an email to sbechtel@amicourip.com. Notice: The purchase or licensing of intellectual property carries inherent risk and prospective buyers or licensees should seek professional assistance if they are not familiar with intellectual property assets, patent law, and licensing practices.

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¹ Insurance providers also insure the handling of dangerous, specialty chemicals including special policies for the pharmaceutical industry.